

### Solution to Exercise 3

#### 1 Market Demand and Equilibrium

The first step in finding the market demand curve is to solve the individual demand curve for  $Q_i$  as a function of  $P$ :

$$(1) \quad P = 200 - 300 * Q_i$$

$$(2) \quad 300 * Q_i = 200 - P$$

$$(3) \quad Q_i = (200 - P)/300$$

The next step is to add up over the town's population:

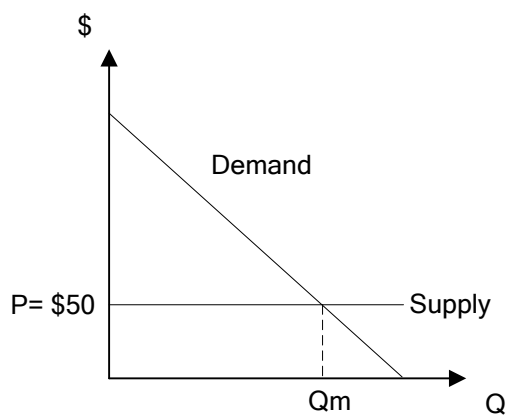
$$(4) \quad Q_m^d = \sum_{i=1}^{100k} Q_i$$

$$(5) \quad Q_m^d = 100,000 * Q_i$$

$$(6) \quad Q_m^d = 100,000 \left( \frac{200 - P}{300} \right)$$

$$(7) \quad Q_m^d = \left( \frac{200,000 - 1,000 * P}{3} \right)$$

Since the marginal cost is constant at \$50, the supply curve is horizontal and the equilibrium price will be \$50. The situation is shown in the diagram below.



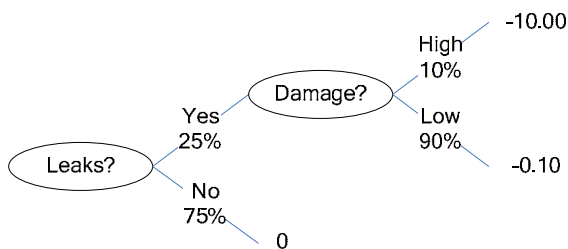
Solving for the equilibrium quantity is just a matter of inserting \$50 for  $P$  in the demand equation:

$$(8) \quad Q_m^d = \left( \frac{200,000 - 1,000 * 50}{3} \right)$$

$$(9) \quad Q_m^d = \left( \frac{150,000}{3} \right) = 50,000$$

## 2 The Disposal Externality

There are multiple ways to approach this part of the problem but the easiest is probably to use a two step process. The first step is to calculate the expected annual damages from leakage. The corresponding part of the decision tree looks like this:



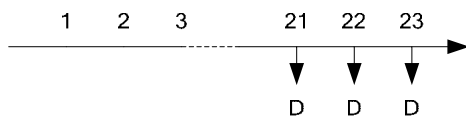
If the battery leaks, the EV of its damage is:

$$(10) \quad 0.90 * (\$0.10) + 0.10 * (\$10.00) = \$1.09$$

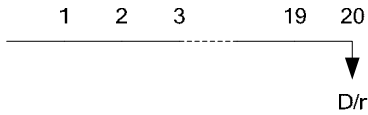
Moving one step to the left, the overall annual EV of damage from the battery is:

$$(11) \quad 0.25 * (\$1.09) + 0.75 * (\$0) = \$0.2725$$

The second step is to calculate the present value of the expected damages. The cash flow diagram looks like this, where  $D = \$0.2725$ :



This is equivalent to a single payment of  $D/r$  in year 20:



Since the interest rate is 5%, the PV of the expected damages is thus:

$$(12) \quad PV = \frac{(0.2725 / 0.05)}{(1.05)^{20}}$$

$$(13) \quad PV = \$2.054$$

In other words, every battery sold can be expected to cause damages equal to just over \$2 in present value. That is, \$2.054 is the marginal cost of the externality associated with the battery. It takes into account the long time horizon and all of the uncertainties associated with leakage.

### 3 The Efficient Outcome

To find the efficient outcome, the first step is to construct the marginal social cost curve:

$$(14) \quad MSC = MC + MC_{EXT}$$

$$(15) \quad MSC = \$50 + \$2.054 = \$52.054$$

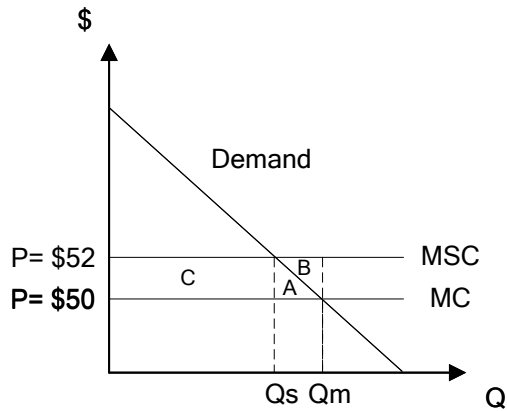
The efficient price should be equal to the  $MSC$ , so it should be \$52.054 (rounding to \$52 is fine but the numbers below would be slightly different). At this price, the quantity of batteries sold would be:

$$(16) \quad Q_m^d = \left( \frac{200,000 - 1,000 * 52.054}{3} \right)$$

$$(17) \quad Q_m^d = \left( \frac{147,946}{3} \right) = 49,315$$

To achieve this via a tax, the tax rate should be exactly equal to the externality cost: \$2.054. Another way to see this is that the tax would need to be large enough to raise the price up to its efficient level. Since the efficient price is \$52.054 and the original price is \$50, the tax would have to be \$2.054 per battery.

To calculate the effects of the tax on CS, government revenue and the externality problem, it helps to draw the following diagram:



Consumers lose CS equal to areas C+A; the government collects C in tax revenue (the tax times the number of batteries sold after the tax goes into effect,  $Q_s$ ); and the damage due to lead leaching is reduced by A+B (the externality times the reduction in batteries sold). The overall gain is area B:

Effect on consumers:	$-(A+C)$
Effect on the government:	$+C$
Change in externality:	$+A+B$
Net effect overall:	$-(A+C)+C+A+B = B$

To calculate the areas, the first step is to find the difference between  $Q_m$  and  $Q_s$ :

$$(18) \quad \Delta Q = Q_m - Q_s$$

$$(19) \quad \Delta Q = 50,000 - 49,315 = 685$$

Using this to calculate the areas:

$$(20) \quad \text{Area A} = (1/2) * 685 * 2.054 = \$703$$

$$(21) \quad \text{Area B} = (1/2) * 685 * 2.054 = \$703$$

$$(22) \quad \text{Area C} = 49,315 * 2.054 = \$101,293$$

The loss of CS is thus  $\$101,293 + \$703 = \$101,996$ , the change in government revenue is  $\$101,293$ , the reduction in the externality is  $\$703 + \$703 = \$1406$ , and the overall welfare gain is  $\$703$ .