

Can summarize producer's options by deriving several cost functions

Total cost	$TC(Q)$	Total cost of producing Q units
Average cost	$AC(Q)$	Average cost per unit
Marginal cost	$MC(Q)$	Cost of producing one additional unit

Total cost (TC) function:

Total cost of producing Q units in the minimum cost way

Analogous to the expenditure function:

- Substitute factor demands into the accounting equation for cost
- Result gives the minimum cost of reaching any given Q

Using the sailboat example:

Accounting equation for costs:

$$TC = P_K K + P_L L$$

Factor demands:

$$K = 18Q \left(\frac{P_L}{P_K} \right)^{0.5}$$

$$L = 18Q \left(\frac{P_K}{P_L} \right)^{0.5}$$

Substituting:

$$TC = P_K * 18Q \left(\frac{P_L}{P_K} \right)^{0.5} + P_L * 18Q \left(\frac{P_K}{P_L} \right)^{0.5}$$

Simplifying gives the *total cost function* for this producer:

$$TC = 36Q(P_K)^{0.5}(P_L)^{0.5}$$

$$TC(Q, P_K, P_L)$$

Simplify further by inserting prices; suppose $P_K = 40$, $P_L = 10$

$$TC = 36Q(40)^{0.5}(10)^{0.5}$$

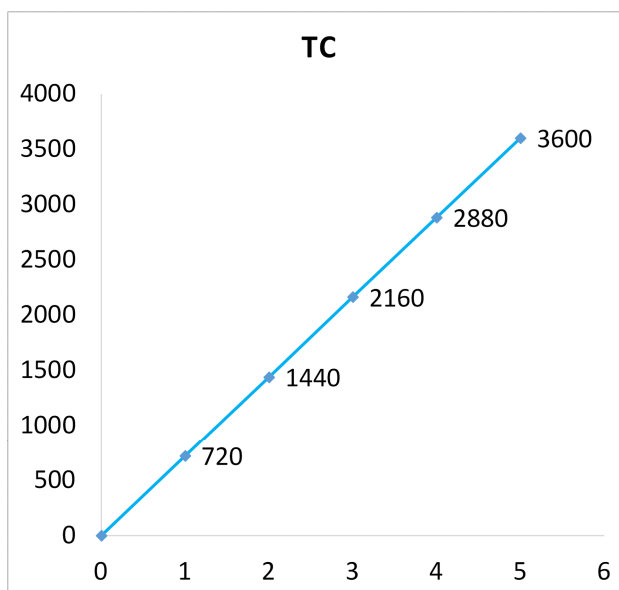
$$TC = 720Q$$

Check against previous results:

$$Q = 1, TC = 720$$

$$Q = 2, TC = 1440$$

Plotting:



Average cost (AC) function:

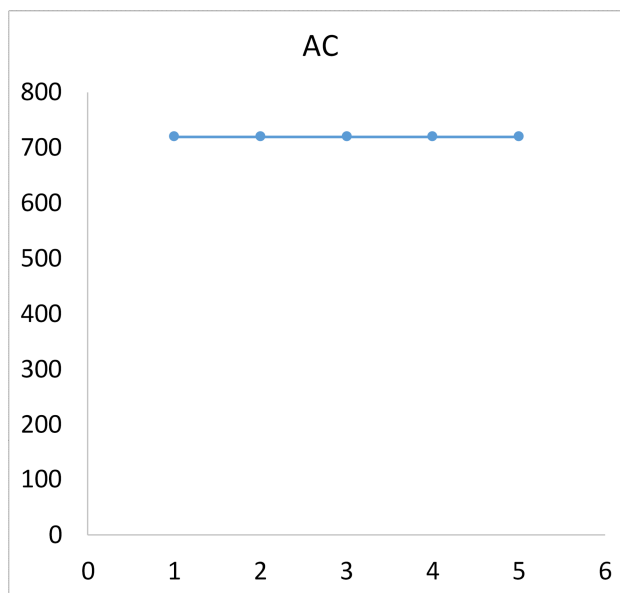
Average cost per unit

Definition:

$$AC(Q) = \frac{TC(Q)}{Q}$$

Sailboat example:

$$AC(Q) = \frac{720Q}{Q} = 720$$



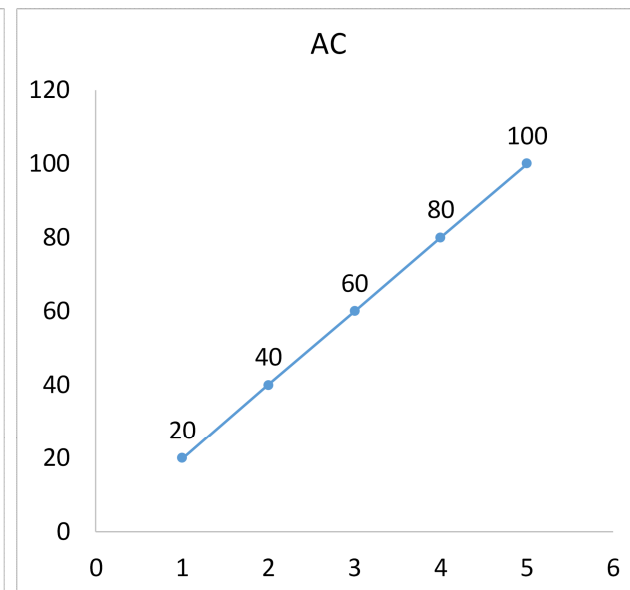
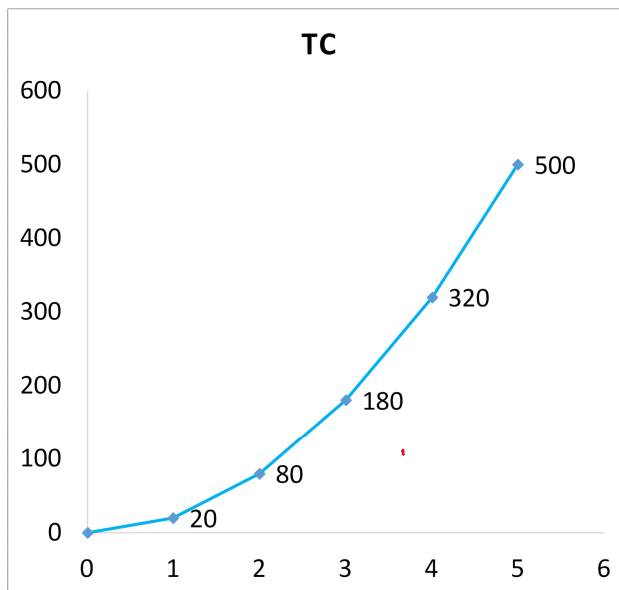
Flat AC curve indicates production has *constant returns to scale (CRTS)*
Can increase or decrease Q without changing average cost

If AC rises with Q, production has *decreasing returns to scale*

Example:

$$TC = 20Q^2$$

$$AC = \frac{20Q^2}{Q} = 20Q$$



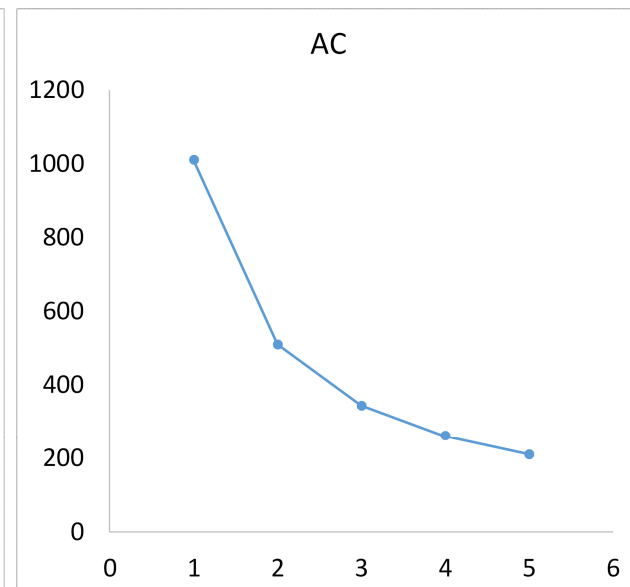
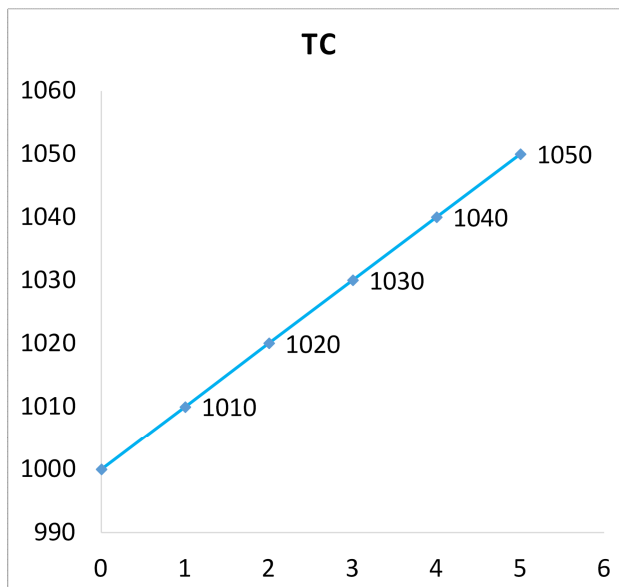
If *total costs* rise *rapidly* as Q increases:
Cost per unit (AC) rises

If AC falls with Q, production has *increasing returns to scale*

Example:

$$TC = 1000 + 10Q$$

$$AC = \frac{1000}{Q} + 10$$



If *total costs* rise *slowly* as Q increases:
Cost per unit (AC) falls

Typical of software or pharmaceuticals:
Products involving a lot of intellectual property (IP)

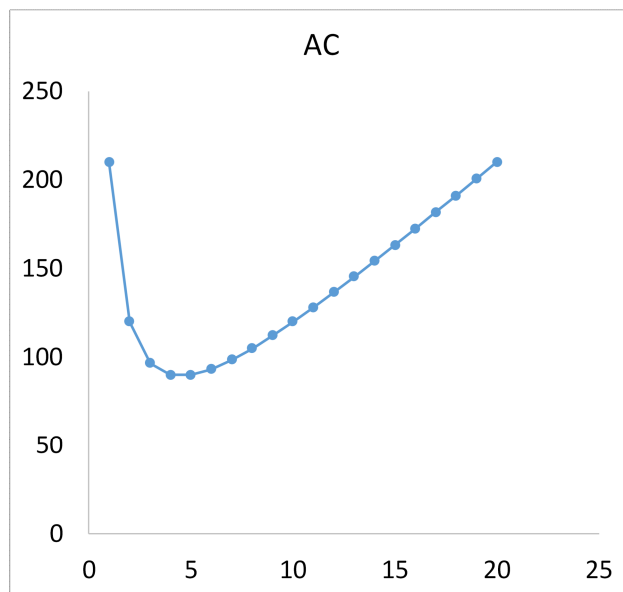
Note $TC > 0$ even when $Q = 0$
\$1000 known as a *fixed cost*

Many producers have all three kinds of return at different Qs:

Example:

$$TC = 200 + 10Q^2$$

$$AC = \frac{200}{Q} + 10Q$$



Low Q:
Increasing returns

Middle Q:
Roughly CRTS

Large Q:
Decreasing returns

- Fixed cost of \$200 creates initial increasing returns
- Eventual decreasing returns due to Q^2 in TC

Marginal cost (MC) function:

Cost of producing one additional unit beyond current Q

Definition:

$$MC(Q) = \frac{\Delta TC}{\Delta Q}$$

Sailboat example:

Start at Q and increase output to $Q + 1$:

$$MC(Q) = \frac{TC(Q + 1) - TC(Q)}{1}$$

Calculating TCs:

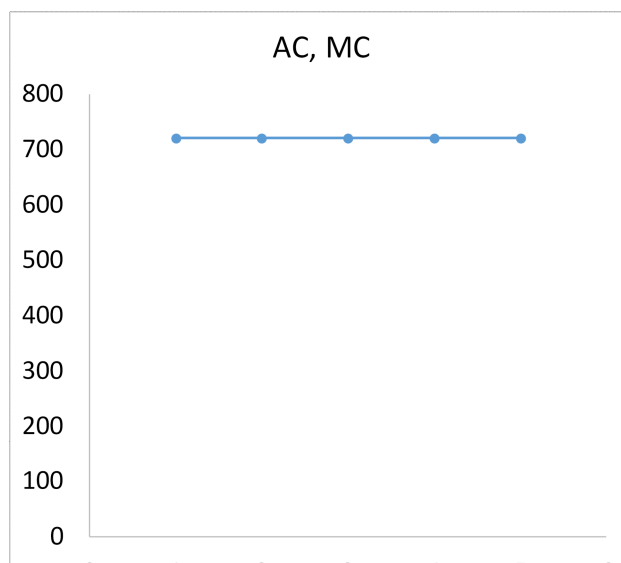
$$TC(Q) = 720Q$$

$$TC(Q + 1) = 720(Q + 1) = 720Q + 720$$

Solving for MC:

$$MC(Q) = \frac{720Q + 720 - 720Q}{1} = 720$$

Identical to AC because of CRTS



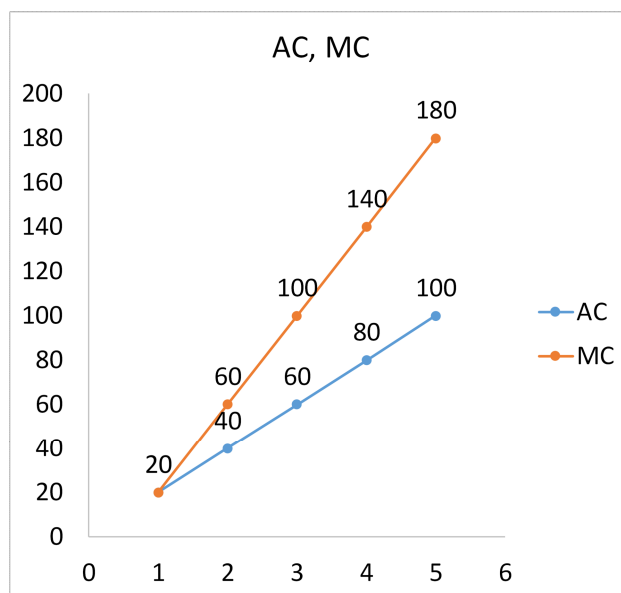


Decreasing returns example:

$$TC = 20Q^2$$

Q	TC	AC	$\Delta TC / \Delta Q$	MC
0	0			
1	20	20	(20-0)/1	20
2	80	40	(80-20)/1	60
3	180	60	(180-80)/1	100
4	320	80	(320-180)/1	140

Graphing:



High cost of added units
draws AC up

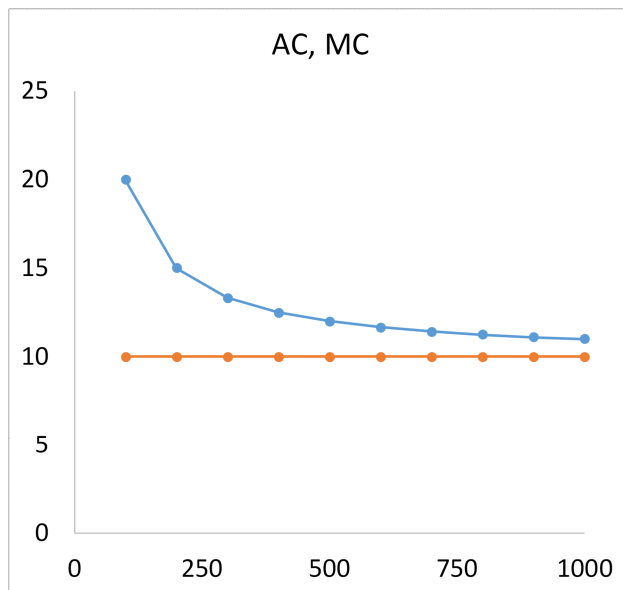
Increasing returns:

$$TC = 1000 + 10Q$$

$$AC = \frac{1000}{Q} + 10$$

$$MC = TC(Q + 1) - TC(Q) = 10$$

Q	TC	AC	$\Delta TC / \Delta Q$	MC
0	1000			
100	2000	20	(2000-1000)/100	10
200	3000	15	(3000-2000)/100	10
300	4000	13.3	(4000-3000)/100	10



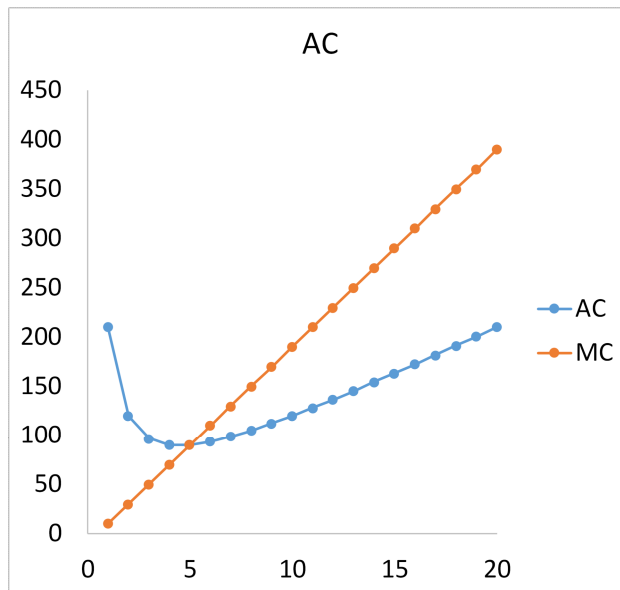
Unit cost gradually falls toward MC

Typical case for many producers:

$$TC = 200 + 10Q^2$$

Q	TC	AC	$\Delta TC / \Delta Q$	MC
0	200			
1	210	210	(210-200)/1	10
2	240	120	(240-210)/1	30
3	290	96.7	(290-240)/1	50
4	360	90	...	70

5	450	90	...	90
6	560	93.3	...	110



MC below AC when
returns are increasing
(low Q)

MC equals AC in CRTS
region (middle Q)

MC above AC when
returns are decreasing
(high Q)

General result:
MC crosses AC at minimum AC