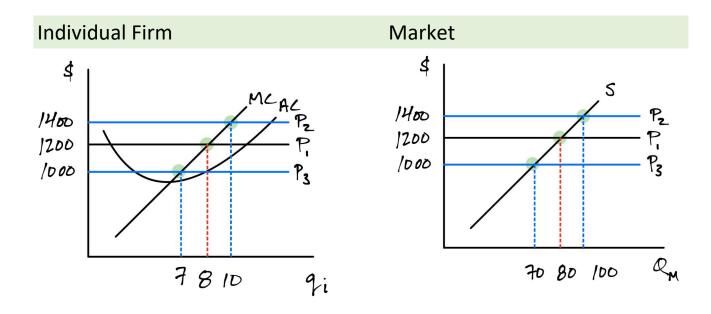
# **Market Supply Under Competition**

Building the market supply from a group of competitive firms

- MC curve determines individual q<sub>i</sub>
- Market supply is the sum of the individual  $q_i$ 's

## Example:

- Ten identical sailboat firms
- Responses to 3 prices: 1200, 1400, 1000



• Market supply (WTA) is driven by individual MC curves

Is the producer's Q efficient?

Condition for efficiency:

WTP = WTA

But, a producer must get at least MC to produce:

WTA = MC

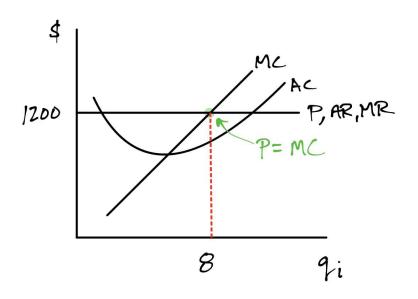
Combining gives condition for efficiency in production:

WTP = MC

Competitive market, profit maximization:

1	Producer choose Q where:	MR = MC
2	Competition implies:	MR = P
3	1 & 2 mean producer picks Q where:	P = MC
4	Buyer chooses Q where:	WTP = P
5	3 & 4 imply Q will be where:	WTP = MC

Conclusion: *Q is efficient*:

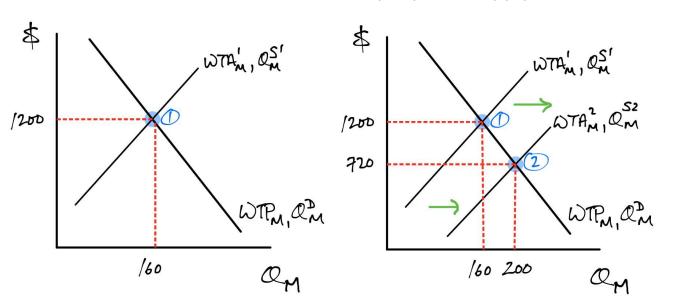


In the long run, profits attract more firms and price falls:

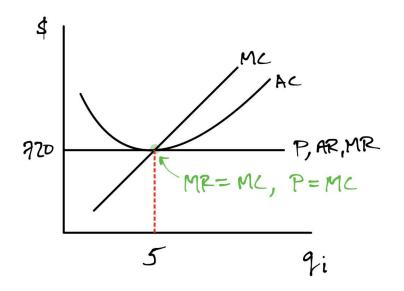
- Firms enter when P > AC since profits > 0
- Price falls to minimum AC

Market in the short run:

Entry expands supply:



Firm's long run equilibrium:



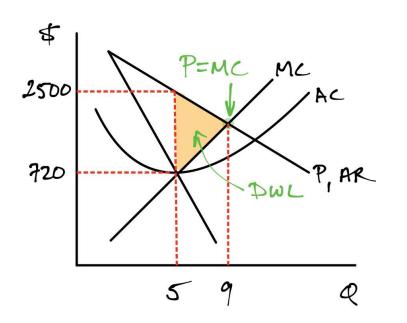
Overall:

- Efficient  $q_i$  for each firm: WTP = MC
- Individual and total *Q* is produced at the minimum AC

Monopoly, profit maximization:

1	Producer chooses Q where:	MR = MC
2	Because $P > MR$ :	P > MC
3	Buyer chooses Q where:	WTP = P
4	2 & 3 imply:	WTP > MC

Conclusion: *Q is inefficiently small*:



Producer Q = 5

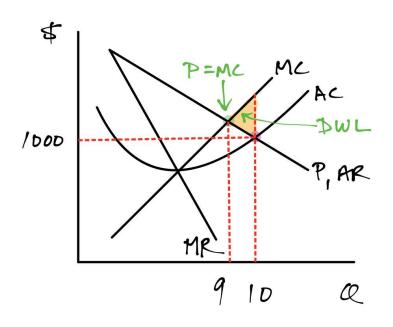
Efficient Q = 9

# Monopoly, output maximization:

## Case A: typical cost curve with diminishing returns:

1	Monopolist chooses Q where:	P = AC
2	Diminishing returns means:	MC > AC
3	1 & 2 imply:	MC > P
4	Buyer $WTP = P$ implies:	MC > WTP

Conclusion: *Q is inefficiently large*:

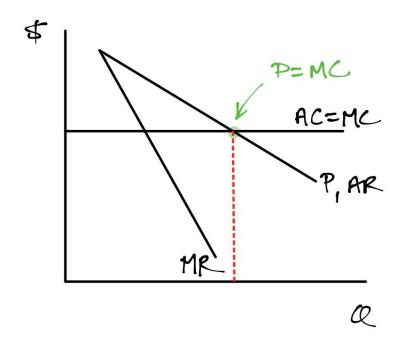


Producer Q = 10 Efficient Q = 9

#### Case B: constant returns to scale:

1	Monopolist chooses Q where:	P = AC
2	Constant returns means:	AC = MC
3	1 & 2 imply:	P = MC
4	Buyer $WTP = P$ implies:	WTP = MC

Conclusion: *Q is efficient*:



Different TC function with CTRS.

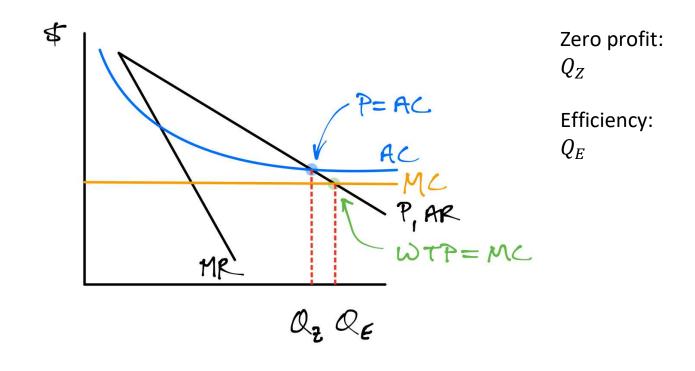
Example: TC = 1400\*QAC = MC = 1400

Output Page 5

### Case C: Increasing returns to scale

1	Monopolist chooses Q where:	P = AC
2	Increasing returns means:	AC > MC
3	1 & 2 imply:	P > MC
4	Buyer $WTP = P$ implies:	WTP > MC

Conclusion: *Q is inefficiently small*:



Known as a *natural monopoly* Would require a subsidy to reach  $Q_E$ 

## Summary:

Competition with profit maximization: Reaches efficient Q Monopoly with profit maximization: Inefficient: Q too small

Monopoly with output maximization: Efficient with CRTS

# **Tying It All Together**

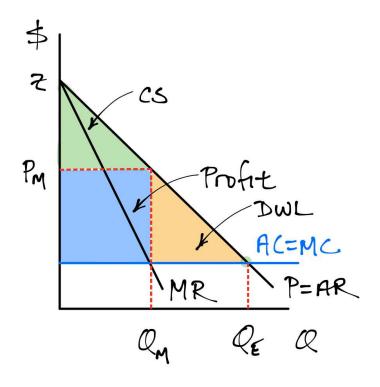
Can analyze complex, important questions involving:

- Long periods of time
- Uncertainty
- Efficiency
- Distributional impacts

Example: patents for pharmaceuticals

- Very large research and testing cost
- Manufacturing cost is low and CRTS
- Patents last 20 years

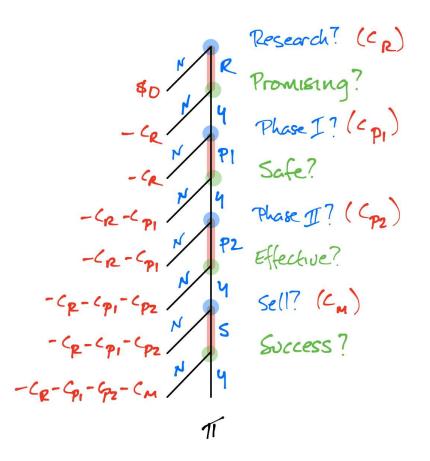
Market during patent period:



Can calculate each area:

$$CS = 0.5 * (Z - P_M) * Q_M$$
$$\pi = (P_M - AC) * Q_M$$
$$DWL = 0.5 * (P_M - MC) * (Q_E - Q_M)$$

But, drug development is very risky; many, many ways to fail:



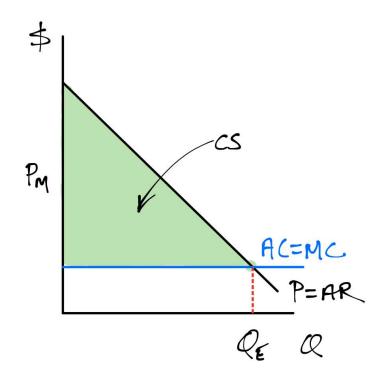
Cash flow of profits if successful:



Can compute NPV of profits if the entire project succeeds:

$$NPV = \frac{\pi}{r} \left( 1 - \frac{1}{(1+r)^{20}} \right)$$

But, CS continues after the patent period and is larger:



Brings together:

- Production
- CS and PS (profits)
- PV
- EV
- Efficiency
- Distributional impacts (within or between periods)

• Could involve government incentives with CV>0