## **Market Demand**

Market demand is the sum of individual demands:

$$Q_M^D = \sum_i^N Q_i^D(P)$$

⚠ Sum of **Qs**, not WTPs ⚠

Computing for three people: A, B and C:

Individual WTP data:

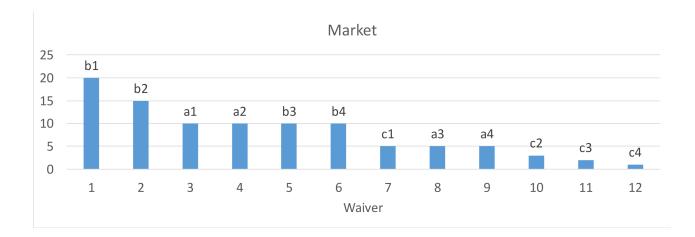
Waiver	WTP <sub>A</sub>	$WTP_B$	WTP <sub>C</sub>
1	10	20	5
2	10	15	3
3	5	10	2
4	5	10	1



Market demand:

- As before, start with high prices and sweep down
- Count (sum) individual waivers demanded at each price

In effect, lists bids from highest to lowest:



Height of curve at given Q is WTP:

 $WTP_M(Q_i)$  = WTP by the buyer of unit  $Q_i$ 

Examples:

- Waiver 2 (b2) has  $WTP_M(2) = 15$
- Waiver 6 (b4) has  $WTP_M(6) = 10$

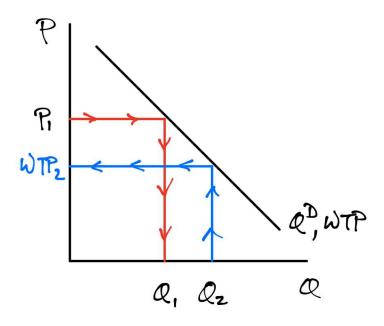
Width of curve at a given P is demand:

 $Q_M^D(P)$  = total quantity demanded at a given P

Examples:

- At P = 12,  $Q_M^D = 2$
- At P = 9,  $Q_M^D = 6$

Abstract, stylized WTP and demand curve:



Red: From  $P_1$  can infer  $Q_1$ 

Blue: From  $Q_2$  can infer  $WTP_2$