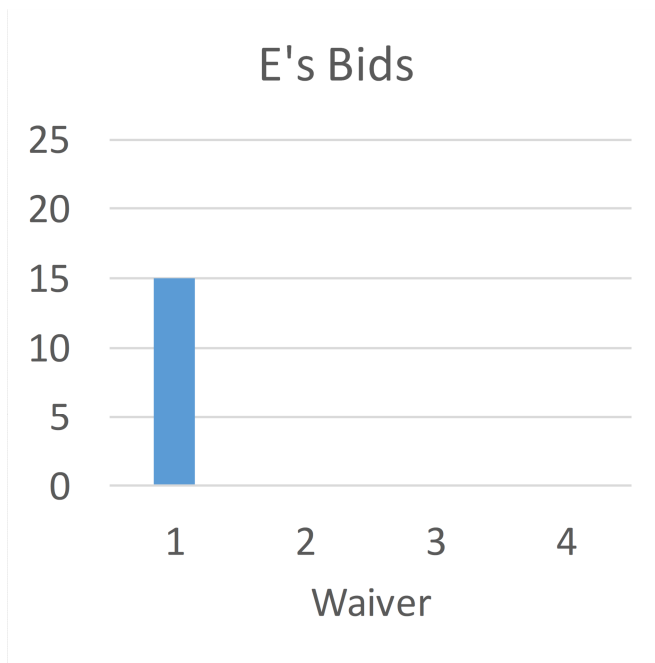


Individual Supply

Start by graphing **WTA** bids for person E:

| Waiver | WTA |
|--------|-----|
| 1 | 15 |



Height: **WTA** for the waiver

E's WTA for waiver is $WTA_E(1) = 15$

Can also find quantity E would **sell** at a given price P :

E's decision rules:

1. **Sell** if $P > WTA_E$ (net gain)
2. **Sell** if $P = WTA_E$ (indifferent)
3. **Don't sell** if $P < WTA_E$

Result: E's supply at P

Example: suppose $P = 20$

$$P = \$20$$

$$WTA_E(1) = \$15$$

Would sell 1 waiver

Gain on waivers sold is producer surplus (PS)

Producer surplus (PS) on a single waiver i :

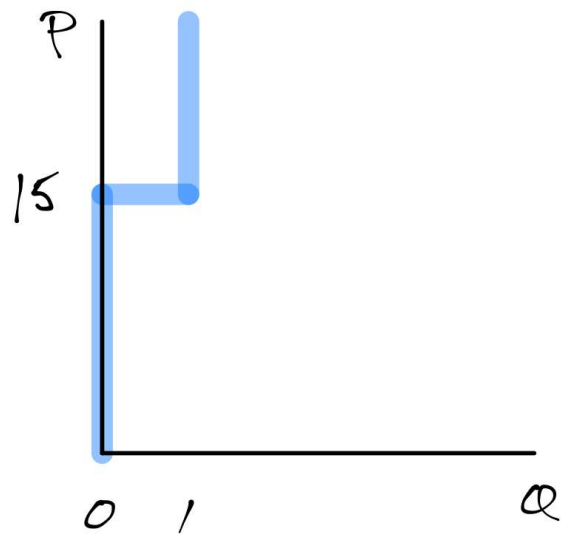
$$PS_i = P - WTA_i$$

$$\text{E's surplus: } PS_1 = \$20 - \$15 = \$5$$

Producer surplus on sales of N waivers:

$$PS = \sum_i^N PS_i$$

Supply curve is the Q supplied for each possible P :



If $P \geq 15$:
 $Q = 1$

If $P < 15$:
 $Q = 0$