Investing in education and training:
Spend money now in order to have higher wages in the future

## Example:

Income endowment:

$$
\begin{aligned}
& I_{0}=25 k \\
& I_{1}=25 k
\end{aligned}
$$

Can also take classes in period 0 to raise income in period 1:

Define variables:
$T u=$ tuition paid at 0
$R a=$ raise in period 1

Suppose the following options are available:

| Classes | $T u$ | $R a$ |
| :--- | :--- | :--- |
| 0 | 0 | 0 |
| 1 | 5 k | 10 k |
| 2 | 10 k | 17 k |
| 3 | 15 k | 23 k |
| 4 | 20 k | 28 k |
| 5 | 25 k | 32 k |

Each class costs $\$ 5 \mathrm{k}$ and raises income, but at a decreasing rate

Resulting options for net income (disposable income) after accounting for tuition and raise:

$$
\begin{aligned}
& I_{0}^{\text {net }}=I_{0}-T u \\
& I_{1}^{\text {net }}=I_{1}+R a
\end{aligned}
$$

In thousands:

| Classes | $I_{0}$ | Tu | $I_{0}^{\text {net }}$ | $I_{1}$ | $R a$ | $I_{1}^{\text {net }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 25 | 0 | 25 | 25 | 0 | 25 |
| 1 | 25 | 5 | 20 | 25 | 10 | 35 |
| 2 | 25 | 10 | 15 | 25 | 17 | 42 |
| 3 | 25 | 15 | 10 | 25 | 23 | 48 |
| 4 | 25 | 20 | 5 | 25 | 28 | 53 |
| 5 | 25 | 25 | 0 | 25 | 32 | 57 |

Can choose net income bundle by adjusting number of classes.

Which number of classes is best?

Initially, suppose can't borrow or save: must consume net income
$C_{0}=I_{0}^{\text {net }}$
$C_{1}=I_{1}^{\text {net }}$

Graphing the options:


Now add ICs to find the option chosen:

## Case 1: Very steep ICs



Case 2: Perfect complements
$\frac{C_{0}}{C_{1}}=\frac{1}{1}$


Case 3: ICs with more willingness to trade $C_{0}$ for $C_{1}$


Now, N>0

With the ICs shown:
$\mathrm{N}=3$

Linking $N$, tuition (Tu) and the raise ( $R a$ ):


Key insight:
Without access to borrowing or saving:
Many preferences lead to $\mathrm{N}=0$
Examples: case 1 (impatient), case 2 (PC)

Now add option to borrow or save

Suppose $r=5 \%$

Now have two decisions:

1. Number of classes to take
2. Amount to borrow or save

Can think them through in that order

Suppose chooses $\mathrm{N}=0$; what bundles are feasible?
Net income for $\mathrm{N}=0$ :

$$
\begin{aligned}
& I_{0}^{\text {net }}=25 k \\
& \text { net }
\end{aligned}
$$

$I_{1}^{n e t}=25 k$
$P V I=25 k+\frac{25 k}{1.05}=48.8 k$


## Suppose chooses $\mathrm{N}=1$; what bundles are feasible?

Net income for $\mathrm{N}=1$ :

$$
\begin{aligned}
& I_{0}^{n e t}=25 k-5 k=20 k \\
& I_{1}^{\text {net }}=25 k+10 k=35 k \\
& P V I=20 k+\frac{35 k}{1.05}=53.3 k
\end{aligned}
$$



Overlaying the $B C O$ and $B C 1$ sets:


Feasible set for BC 1 contains:

- All bundles in BCO (darker color)
- Plus bundles with more $C_{0}, C_{1}$ or both (lighter color)

Implication:
$\mathrm{BC1}$ is better for all preferences
Technically, BC1 dominates BC0

